

# Central Iowa Networking



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## Local Business Watch

From Register staff and news services

### Fuller moves accounting practice to new office

**Doug Fuller**, a certified public accountant, has relocated his tax and accounting practice to 939 Office Park Road, Suite 203, West Des Moines. He can still be reached at (515) 224-1551.

### Wells Fargo gives \$250,000 to Embrace Iowa fund

**Wells Fargo** has donated \$250,000 to **Embrace Iowa: 2008 Iowa Disaster Fund** to assist Iowans who experienced hardship as a result of this year's storms. This is in addition to \$100,000 the bank donated to the American Red Cross disaster relief fund in June.

"We know that many impacted by the flood will have long-term needs as we continue the road to recovery," said Scott Johnson, regional president for Wells Fargo in Iowa and Illinois. "We want to do everything we can to help."



### Drake magazine students publish new issue

**Drake University** senior magazine students have published a new issue of 515 magazine. The magazine, aimed at young professionals in the Des Moines area, was written, edited and designed by the students as their senior magazine project. A launch party will be held at Gateway Market, 2002 Woodland Ave. in Des Moines, at 5:15 p.m. on Friday. Information about the magazine is online at [515magazine.com](http://515magazine.com).

# You should get to know ...

## SARA MICHAEL

Doctor of audiology and co-owner of the Hearing Clinic, Windsor Heights

**Business description:** I am co-owner of the Hearing Clinic in Windsor Heights with my business partner, Stacy Reinhart. It is an audiology private practice. We provide all services for your hearing.

**Background:** I grew up in Ames and started my career path at Iowa State University. I received a bachelor's degree in communication disorders and sciences. I received my master's in audiology from Southwest Missouri State University in Springfield in 1998 and completed my fellowship year at Emory University Clinics in Atlanta. I then received my doctor of audiology degree from the University of Florida. I moved back to Iowa in 1999 and have enjoyed living in Des Moines for the past seven years.

**Notable achievements:** Becoming the mother of a wonderful 4-year-old son. Opening my own business in February 2008.

**Why I do what I do:** I enjoy the wonderful relationships I have and hope to develop with my patients. Whether I am working with a young child to check his or her hearing before a speech evaluation or helping a couple deal with the frustrations that hearing loss can cause, I really love going to work every day. As the owner, I am able to make the best decision for my patients.

**What I do to get away from work:** I like spending time with my husband and son, as well as trying new recipes and reading a good James Patterson book.

**How I give back to the community:** Various volunteer opportunities including Windsor Heights Chamber events, Chrysalis Foundation and local charities.

**Words to live by:** As quoted by a woman in "Ordinary Women, Extraordinary Success" — "When you get to the end of your life, make sure it is your life you've been living and not someone else's."

**Best business book I've read lately:** "Purple Cow" by Seth Godin. He reminds us of the importance of trying to create a special business by being remarkable. Just because something works doesn't mean it can't be better, more exciting and fun.

**The best place in central Iowa to entertain clients or colleagues:** I enjoy delicious dinners at Bistro Montage and meeting for coffee or other wonderful drinks at the best coffee shop in Des Moines, Zanzibar's.

**One thing I would change about the Des Moines area:** There are many reasons I love to live in Iowa and can't think of one thing to change.

**What Iowa can do to attract more people like me:** We need to concentrate on what makes Des Moines great. Des Moines is a fantastic city with green spaces, little traffic and space to breathe.

**My mentors:** My husband has been my



biggest supporter of starting my own business, giving advice whenever possible. My father has his own business and has taught me the importance of good relationships and smart decision-making. And my mother has instilled the golden rule of treating people as you would want to be treated.

**If you want to contact me:** Call the clinic at (515) 440-3323 or e-mail [ears@thehearingclinic-dsm.com](mailto:ears@thehearingclinic-dsm.com). Learn more at [www.thehearingclinic-dsm.com](http://www.thehearingclinic-dsm.com).

Do you know someone we should get to know? E-mail [Renda.Lutz@dmreg.com](mailto:Renda.Lutz@dmreg.com).

## People on the Move

### NEW JOBS

**Donald J. Coffin** has joined Bankers Trust Co. as senior vice president and chief lending officer. Coffin has more than 25 years of experience in the commercial banking industry. He was previously the Des Moines-based managing director of national commercial banking for PrivateBank and Trust Co., headquartered in Chicago.

**Chris Voggesser** has joined JE Dunn Construction as director of business development for the Des Moines office. Voggesser has worked in Des Moines construction



Coffin



Voggesser

for six years and has experience in economic development, planning and real estate.

### HONORS

The Iowa Home Ownership Education Project recognized 13 members during its annual meeting for their outstanding contributions to Iowa Mortgage Help, a network of housing counselors across Iowa assisting homeowners who are facing possible foreclosure. Those members recognized from central Iowa were:

- **HOME Inc.** of Des Moines.
- **Iowa Finance Authority** of Des

Moines.

- **Iowa Mediation Service** of Des Moines.

- **Neighborhood Finance Corp.** of Des Moines.

The Associated General Contractors of America awarded the Associated General Contractors Student Chapter Service Award to **Iowa State University** in recognition of continued service to the community and a positive reflection on the construction industry. This is the first year the award has been presented. It recognizes Iowa State University's continued dedication to rebuilding the Mississippi coast following Hurricane Katrina.

The American Society for Training and Development's Central Iowa Chapter announced the 2008 Workplace Learning and Performance Award winners.

- **Kemin Industries** was honored for Training as a Business Strategy.

- **Wells Fargo Home Mortgage** was honored for Measurement.

- **Nationwide Insurance** PCIO Learning and Development was honored for Technology.

- **Allied Insurance** Learning and Performance was honored for Coaching and Mentoring Programs.

- **Pella Corp.** was honored for Most Innovative Training Solution.

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## REGENCY WEST - TIMELESS DESIGN, IMPECCABLE SPACE

- True "A" Class Business Space with campus-like atmosphere
- Premier location and landscaped park in the heart of West Des Moines
- Free parking, convenient access to retail outlets and I-235
- Lunch service available within Regency West
- Inventive layout
- In-floor cable duct system
- MAGIC-Net for full supported voice data system
- Top quality mechanicals
- Within 20 minutes from anywhere in Des Moines
- Data connectivity is provided to the park through multiple points of entry
- Inter-connectivity between buildings
- WIFI in courtyard areas of all buildings
- In the heart of the Metro's retail



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